



INTRODUCTION

Selling a property can be a time of great stress and can also be a time of great satisfaction, if after the hard work is over, you realise you've achieved a sales price well above what you expected. Whether the property is a small unit or a grandiose mansion, careful preparation of the property can have a dramatic effect on the sales result.

Great staging, great photos, great copy and a great sales agent are all essential ingredients but if the property isn't well and thoroughly cleaned, the other important aspects will all be diminished.

We are proud of our track record in presale cleaning and we are here to provide and guide you towards the best cleaning, for your critically important property sale.

At Fenix Property Solutions, we are committed to providing top-notch cleaning services to meet your needs across the full transition from preparing the current property for sale, through to cleaning of your new property, and everything in between.

Our proposal includes a comprehensive offering that is vital in the preparation for sale. We will get the property ship-shape so the photographer can do you proud. In addition, we will offer touch-up cleaning before each open for inspections to keep the property at its peak. After you have successfully sold the property we offer a settlement clean to enable a trouble-free transition to the new owner.

Before moving into your new property, we offer a deep clean with a focus on disinfection, to allow you to immerse yourself in the pleasure of the new home in the confidence that everything is sparkling clean and germ free. Finally, we offer an ongoing regular clean (e.g. weekly, fortnightly) with timely reminders to keep your home in the trim such as an annual steam clean of the carpets, a six-monthly window clean and so on. We look forward to the opportunity to serve you now and into the future.

2024

FENIX PROPERTY SOLUTIONS

**PRESALE
CLEANING
BUNDLE**

Available in a
Fenix Proposal
sent online shortly
after Introductory
Consultancy.



INTRODUCTORY CONSULTANCY

Fenix specialises in preparing houses for sale. The solution is tailored precisely in accordance with the vendor's and/or selling agent's exact requirements.

HOW IT WORKS

There are three easy steps:

Step One

One of Fenix's Presale experts will meet you onsite for a Introductory Consultancy where they will be able to point out some areas of cleaning that may be obvious and most importantly some that may be much less obvious but none-the-less important for a successful sale

Step Two

With the outcome of the walk-through discussion and your specific feedback, Fenix will be pleased to offer you a Quote for a Presales Cleaning Bundle of services. Our online proposal enables you to select / deselect those service which are optional. Once your selections have been completed you are able to see the total price.

Step Three

Once the package contents has been finalised and a date agreed upon for the works to take place, we take a 25% deposit to secure the booking. From then, the rest is up to us.

- **INTRODUCTORY CONSULTANCY**
- **SALES READINESS CLEAN**
- **OPEN FOR INSPECTION CLEAN**
- **MOVE-IN CLEAN**
- **SETTLEMENT CLEAN**
- **ONGOING RESIDENTIAL CLEAN**

CONTACT US

1300 FENIX PS

[sales@fenixpropertysolutions.com.au](https://www.sales@fenixpropertysolutions.com.au)

www.fenixpropertysolutions.com.au



BUNDLED CLEANING SERVICES

Each customer is of course free to choose all or some services that best suit their needs however the Fenix Presale Bundle offers the most complete service in the most cost effective manner. The Fenix Presale Bundle consists of the following services:

- Introductory Consultancy
- Sales Readiness Clean
- Open for Inspection Cleans
- Settlement Clean
- Move-in Clean